



THE COMMODITY TRADERS

COMMODITIES OF THE WORLD



COMPANY PROFILE



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COMPANY PROFILE

The Commodity Traders

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Founder's Message

A Message from Founder Roger Berk

I am delighted to present to you The Commodity Traders Corporate Profile.

The Commodity Traders ('TCT') is built on a foundation of core values that are shared across each and every member of our team. These core values have assisted TCT to grow into a national leader in the trading industry. We understand the most important items in our industry are safety, time, cost, and quality, while protecting our environment. With this in mind TCT collaborates with our clients from project inception, to deliver the best possible outcome. We are driven to achieving a legacy through a synergized approach, based on integrity and satisfaction, building unsurpassed relationships and sustainable trading solutions.

We look forward to working with you on your next project.

Sincerely,

Roger Berk
CEO & Founder
TCT The Commodity Traders, B.V.





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Introduction

The Commodity Traders are a professional trade group in Rotterdam.

We verify deals so that we can promise that we deliver.

All deals are checked for existence that they are real. We arrange logistics of vessels and arrange tank storage for our Buyers and Sellers.

The Commodity Traders was founded in 2010 and since then has been driven to successfully establish a reputation for providing quality trading solutions to a range of clients across the globe.

The Commodity Traders ('TCT') is an international Buyer/Seller of bulk commodities, specialized in importing and exporting petroleum products, particularly jet fuel and diesel. Our scope of business encompasses Europe, Middle East, Asia and North America, South America and Africa. The headquarters of The Commodity Traders is centrally located 15 minutes from the Port of Rotterdam, the largest seaport in Europe. This provides us with enormous competitive advantages, both in respect to our business as well as to our people.

TCT buys fuels, oil, gas and derivatives for its own risk and takes title of the product as well as that we in conjunction or in joint venture with partners act as consultants for procurement, storage and transportation.

In our relentless pursuit of a total business capability, our clients derive benefits from our diverse portfolio and multifaceted strengths. Optimal value is delivered to our customers by our team of professional and highly dedicated staff who are committed to our core values of **HARDWORK, HONESTY, TRANSPARENCY, RELIABILITY and INTEGRITY.**

We mainly focus on Midstream, Downstream along with Service & Supply to Upstream operations. Here, we would like to provide a wide range of complete information to clients regarding petroleum industry, services and commodities in general.

We draw on the strengths of experience, resources, global supply capability and significant strategic partnerships with producers, suppliers, customers to create a highly capable network of supply chain for energy and petroleum.

TCT's supply business utilizes a highly efficient network of manufacturing facilities and transportation and distribution systems to provide clean fuels, high-value products, feed stocks and energy solutions to our customers around the world.



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Mission & Core Values

Acting in alignment with personal and professional standards and values; fulfilling agreements; interacting honestly and consistently at all times with everyone, everywhere.

Since its inception, The Commodity Traders ('TCT') has been governed by its core values. They shape the culture and define the character of our company. They guide how we behave and make decisions.

MISSION STATEMENT

The Commodity Traders is committed to delivering exceptional, personalized, and flexible service to our international and domestic customers through a strict guideline of honesty and integrity. Customer satisfaction is the most important value at TCT.

Our Mission is to:

- Strengthen our essential value - Customers' satisfaction is our highest priority
- Continue integrating ourselves into new emerging markets and strengthening its global presence
- Provide high quality services for our valued customers
- Promote honesty and ethics throughout the industry

OUR CORE VALUES & COMMITMENTS

Any company relies on people it employs and the people it deals with. Developing good and productive relationships which both ensures continuity of quality and services from the company and continuity of business from satisfied customers.

- We place the highest emphasis on being honest, sensitive and professional with all parties involved in the process.
- We are dedicated to our professionals, clients and our staff.
- We are committed to providing the best service and the highest standards.
- Adopting the best practices in our operations.





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Logistics & Storage Trade Support Services

Implementing total quality logistics to meet the vast and complex, and constantly evolving world of logistics and support services.

The Commodity Traders is committed to providing the highest levels of quality and service to its clients, whilst at the same time maintaining a friendly and personal service on which our company is based.

From our head-office at Rotterdam, TCT handles every element involved in the sourcing and trading of crude oil and refined products for industrial consumers. We provide integrated trading products and logistic services to commodity market participants and clients in the world's major market, connecting producer countries to commodity consumer countries and managing relationships by providing structured expertise on both sides of any trade.

LOGISTICS & STORAGE SERVICES

We tailor all of our service packages individually to meet each Customer's exact requirement, with continuous communication from order placement to job completion. We pride ourselves in offering the highest levels of customer service and performance, whilst offering competitive prices.

TCT draws upon a unique blend of entrepreneurial and traditional logistics management perspectives, disciplines, and resources that enable us to successfully accomplish logistic and warehousing objectives.

TCT also provides globally coordinated cargo inspection and support services for high value bulk commodity cargo during critical transportation, custody transfer, and storage operation.

Upon your specific request we can arrange storage facilities for a variety of petroleum products.

LOGISTICS MANAGEMENT

Our clients turn to us for logistics management in the refinery industry, crude and refinery product blending, LNG storage and shipping, batch processes and our own internal work processes.

Our independent services protect your business interests, help you manage your risk, and ensure quality products are manufactured and delivered to their final destination at the specifications of the customer.



Help with Q88



Verify product availability



Logistics in Rotterdam



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We have direct access to major refineries in Russia, Brazil and other countries. With product destinations like the Black Sea, Persian Gulf, Rotterdam and Houston ports. Our representatives stay close to your shipment from pick-up to delivery, keeping you closely informed of its progress. We provide advice, technical assistance and supervision in order to guarantee safe delivery of the product at the entire satisfaction of our clients.

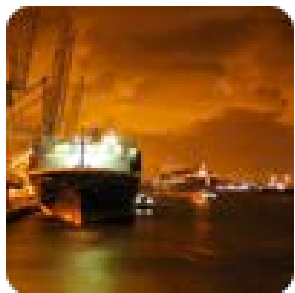
We have an extensive database of Buyers and Sellers categorized as to their particular interests that can be contacted quickly and easily.

We are always looking to secure more legitimate suppliers, so please email us with your specs and we will use our extensive network to move your commodity in a timely matter.



The Commodity Traders ('TCT') offers the highest quality in service. We are dedicated to improving the commodities industry with our extensive knowledge and experience in the field. Our staff consists of only the highest trained professionals. What makes TCT different from other firms is that we ONLY deal with end suppliers/mandate and end buyers/mandate. Another aspect that sets TCT apart from the rest is our personal and custom tailored services. All of our clients are catered to personally and given more of a partnership feel. When dealing with The Commodity Traders all of our clients never feel as if they are dealing with a typical firm. The Commodity Traders is a "PARTNER" all firms can trust and rely on.

We trade in the following products: including but not limited to the following commodities:



- Diesel Gas Oil
- Jet Fuel
- Fuel Oil
- Crude Oil
- AGO (gasoline all grades)
- LNG (Liquefied Natural Gas)
- LPG (Liquefied Petroleum Gas)



Consumer Product Groups (CPGs)

At TCT we recognize the intrinsic link between sound sustainability performance and long-term viability.

Petroleum products and energy solutions are channeled through our seven business lines (Additives, Aviation, Bitumen, Commercial Fuels, Energy Solutions, Lubricants and Marine), ensuring flexibility and resiliency to adapt to market opportunities.

Products:

- Additives
- Aviation
- Bitumen
- Commercial Fuels
- Energy Solutions
- Lubricants
- Marine

PRODUCT GROUPS:

TCT delivers refined petroleum products in accordance with internationally accepted quality standards. Our corporate policy is to supply high quality products from reliable sources taking pricing, quality, environment and performance into consideration. In line with our corporate policy, we can meet specifically requested requirements on quality of grades which as per availability of the product.

Currently all operations of TCT go through our global corporate office in Rotterdam, The Netherlands as well as marketing and sales offices in the USA and China. Our Customer Product Groups are designed around Industrial Divisions which are focused specifically on customer based products. Customer Product Groups (CPG) are supported by finance, development, transportation and logistics, legal and marketing capabilities through our management group.

Specializing In:

- Diesel Gas Oil
- Jet Fuel
- Fuel Oil
- REBCO
- SLCO
- BLCO
- AGO (Gasoline all Grades)
- LNG (Liquefied Natural Gas)
- LPG (Liquefied Petroleum Gas)





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Board of Directors

We Know Our Greatest Asset Is Our People.

Our strong executive management framework, comprising of several highly successful entrepreneurs, global investment experts, and business professionals with a diverse range of technical and commercial skills, is dedicated to the sustainability and future of The Commodity Traders business. Overseen by the President/CEO, our organizational structure is designed to maximize efficiency of channels to deliver responsive turnaround of critical decisions to drive project progress. Though globally operated, each country benefits from a dedicated Manager/Trader, who oversees local projects and developments to ensure projected targets, are met.

ROGER BERK

Founder, President & Chief Executive Officer, Member of Governance Committee, Senior Trader
Based in Rotterdam, Netherlands



Mr. Berk has more than 5 years' experience in the oil, fuel, sugar and gold commodity trading industry. As the founder, he is the Chief Executive Officer and a Senior Trader for TCT The Commodity Traders, B.V., a private commodity broking firm based in Rotterdam, The Netherlands.

Mr. Berk is the President of ScreenCheck International, a leading supplier of innovative data-carrying identity card & document solutions. Based in the Netherlands with a global presence in the main regions of the world such as Europe, Australia, India, the Middle East, and Latin and North America.

Mr. Berk is involved in all aspects of the company. He is committed to continue to build the company on a foundation of quality, fairness and philanthropy. He continues to focus on developing relationships and building success with his team through his strong core beliefs.

PETER VAN BUUREN

Partner, Senior Vice President & Chief Financial Officer, Senior Trader, Contract Procedure Specialist, Trade Coordinator, Member of Governance Committee
Based in Rotterdam, Netherlands



Mr. Van Buuren is a Contract Procedure Specialist for TCT The Commodity Traders, B.V. Mr. Van Buuren fulfills an extensive range of executive responsibilities including monitoring of costs, quality control, scheduling, and deployment of TCT's resources. Mr. Van Buuren is accountable for implementation of all of TCT's contractual obligations and implementation of all TCT policies.

Prior to joining TCT, Mr. Van Buuren was with Harlaar & Mulckhuysen for 25 years. He served in various positions and was CEO in 2011 when he joined TCT.



DEAN BOWMAN

Partner, President of Strategic Initiatives, Member of Governance Committee, Senior Trader
Based in the California, USA

Mr. Bowman is the President of Strategic Initiatives for TCT The Commodity Traders, B.V., and a member of the company's senior management team. He is responsible for overseeing a number of businesses, teams and programs that help connect and simplify our business for customers and clients and improve delivery of our products.

Mr. Bowman has an extensive background in capital formation for new entities. He has raised seed and growth capital for energy and emerging technology companies. He has built high performance sales organizations over the last 30 years. Mr. Bowman is a founder of Kinetic Energy LLC.; a commodity based trading services company. He was instrumental in the company structure, funding and daily global trading activity.

Mr. Bowman was the Executive Vice President of Competisys Corporation development stage energy and Communications Company from 2001 to 2008. Mr. Bowman has raised over \$13mm for the company as well as negotiating and developing business relationships with national sales and trade groups.

Mr. Bowman has raised over \$20mm in capital for development stage IT, financial services infrastructure and telecommunications companies over the last 20 years. He has developed national sales organizations marketing telecommunications and financial services for nationally recognized organizations including POS Systems Management Inc. which he was a founder that was sold to Mellon Bank in 1999. He has played a significant role in funding the Windstone Group of Companies and the Windstone Mortgage Fund.

Mr. Bowman is a licensed and registered securities and commodity broker during the 1980's and 1990's. He was actively involved in complex currency, commodity and securities transactions as well as developing and trading in the energy arena.



Due Diligence

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Offering a Due Diligence Process That Is Flexible and Responsive.

The due diligence professionals at The Commodity Traders offer an agile due diligence process that is flexible and scalable to the specific demands of each transactions. In analyzing any investments, we review several main areas of qualifications to identify attractive investments: product, business model, management competition, industry, growth prospects, financial structure, management capabilities, employee relations, legal issues, and operating structure, exit strategy, etc.

All Trading participants behind every project on The Commodity Traders should meet the following criteria:

- Their work meets TCT's high standards for transparency, verifiability and repeatability.
- Have a track record for delivering on promises.
- They are not negatively listed in any database from authorities, banks, refineries, oil producers or majors.
- They are not listed in any black list database.
- Their projects are eligible for transactions between related parties or trade transactions.

More on TCT's Due Diligence Process...

In order to ensure that the trading participants behind projects in The Commodity Traders network meet the criteria above, we evaluate them through three lenses:

- Qualification for TCT marketplace entry among others knowledge, experience, known & well respected.
- ICC Customs Guidelines.
- Compliance with national & international laws, rules, regulations.

Once trading participants and their organizations meet these criteria, they are officially 'TCT Inner Circle Community Members' and are eligible for buying and/or selling through The Commodity Traders. Clients can then communicate to their networks that they have been authenticated as trustworthy, effective, and eligible for buying and/or selling petroleum products.

The Commodity Traders will work closely with you to make sure that the proper due diligence strategy has been implemented.

For further information regarding contracts, procedures or client requirements, please contact us.





Our Approach

Achieve more effective risk mitigation through better structure.

The dedicated team of risk management experts at The Commodity Traders provides a suite of solutions to improve operational efficiency, operation risk mitigation and compliance control. The Commodity Traders' Risk Management Program is designed to help you make better security and risk decisions, minimize the chance for fraud and financial loss, and reduce cost of managing your overall risk.

With a focus on building strong financial control frameworks to support increased efficiency, robust risk mitigation and compliance strategies for clients and investor's, TCT's Risk Management Program is design to plan, protect, detect and respond to fraud and financial loss threats.

Our team has a targeted focus - dramatically reduce your risk and improve organizational and end-buyer compliant behavior. This is our value proposition.

RISK MANAGEMENT SOLUTIONS OFFERINGS

Our comprehensive solutions suite dramatically improves risk mitigation and includes:

- **Risk Management** - TCT offers a solution that provides advanced analytic and transparent quantification, risks and opportunities, enabling clients to effectively identify and mitigate risk strategies.
- **Global Risk Assessment & Trading** - TCT delivers a solution that manages every step of the trade process. We implement and maintain. Assisting with the implementation of trading processes tackling strategic challenges, to establishing an appropriate governance structure and the required risk methodologies.
- **Regulatory Compliance & Reporting Solutions** - TCT offers a regulatory compliance and reporting solution of international standards, in accordance with the applicable laws and regulations. Working with financial institutions to ensure that their compliance and governance frameworks, practices and organizations are robust and managed in accordance with all applicable laws and regulations, and that any compliance issues that arise are addressed quickly, effectively and efficiently.
- **Physical Logistics Planning** - TCT offers comprehensive logistics management, including scheduling and transportation management of vessels.





Business Approach

Achieve more effective risk mitigation through better structure.

The Commodity Traders are committed to the pursuit of operational and structural excellence. We do this by delivering safe, reliable operations, improving energy efficiency, and maintaining strong business controls. We believe that optimizing the value of resources through disciplined and improving processes, and integrated operations, we generate the most benefit for resource owners, esteemed customers and global society.

We operate through diverse market products and we follow the leaders of the energy and petroleum industry in almost every aspect of the energy and petroleum business. To help meet the world's growing energy needs, TCT is currently involved in the marketing and the sales of crude oil, refined petroleum as well as energy solutions. We are targeting to be a major manufacturer and marketer of petroleum commodity and specialty petrochemicals and have interest to develop new horizons in environment-friendly energy solutions. Our high quality standards, integrity and vision to seek excellence in conducting a world-entity business enable continuous improvement in each of these businesses, and explore emerging energy sources and technologies.

Marketing

TCT Marketing & Supply created a global integrated network of reliable and efficient refineries and distribution centers that provides fuels, lubricants, feed stocks, and other high-value products as well as reliable and efficient energy solution producers that provides energy solutions to our global customer portfolio.

Our business model is to pursue operational excellence in global scale and integration across our business to grasp cost efficiencies and improve margins. Our global supply organization optimizes our network, including selection and procurement of raw materials for our customers and supply of products to our customers.

TCT's marketing division creates long-term value by selling high-quality products and solutions providing a security, regularity and reliability to our customers across the globe who daily serves to millions of others.

Our marketing strategies strive to be well-positioned to compete successfully in a dynamic and competitive global marketplace by focusing on our key business fundamentals: superior service, superior stipulation and superior safety, efficiency improvements, integration, structured portfolio, and customer-based marketing initiatives.



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Procurement Activities

TCT's road map is designed simplify trade transactions in an efficient and effective manner.



TCT's commitment is to continue serving our clients' ever-growing trade needs, both in terms of the scope and complexity of trade solutions as well as expanding our geographic scope.

Our unrelenting focus is on the buying and selling of crude oil & petroleum products in the commodity trading marketplace. The purchase or sale of petroleum products requires the utmost in deliberation and risk management. In cases where we do not take title our clients call us trusted consultants, as we only accept compensation from clients who hire us exclusively, thus eliminating any potential for conflict of interest.

The information contained in the following documents encompasses all purchasing policies as approved by the CEO and COO, procurement. The policy statements contained in this document represent the basic intentions and goals of the company. They establish the permanent foundation upon which the company operates and are expected to be relatively independent of the changing technologies and methods used to carry them out. The policies and procedures are a simple design to protect both our company and the prospective buyer/seller.



These policies are subject to change from time to time as circumstances differ and improvement required which after approval by our management will be updated and distributed to all document holders.

We would like to maintain the highest level of ethics in purchasing and deal with our suppliers on a uniform basis.

For additional information, please call us at +31 (0) 15 369 3100 or contact us via email info@thecommoditytraders.com with any questions regarding these policies.





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Corporate Procedures

REQUEST FOR QUOTATION

- A. Pricing Differential** (Proposed premium or discount, if discount, then discount must be stated).
- B. Payment Terms** (DLC, RDLC, SBLC OR BG will be issued as full Guarantee with TT payment after inspection at loading port).
- C. Bank Information** (Being Name and Location Only).
- D. Passport Copies of all Directors.**

ISSUANCE OF DOCUMENTS

Once the RFQ, Company Profile, and copies of the passport[s] of the Directors have been received and accepted by the suppliers, then an offer will be issued as per the RFQ, with the buyer then being invited to proceed by way of issuing their order and in some cases a BCL. A full invitation letter from both HFC and our Suppliers confirming and agreeing to the pricing of the product as per the order will be issued.

The BCL or a tear sheet of course being once more confirmed at that meeting with suppliers by way of CC with the issuing bank of the buyers. Evidence of the fuel as per order and RFQ will be shown; confirmation will then take place with the refinery directly as per the procedures set out within the contract. Contracts will be executed by both parties with the agreed banking instrument issued no later than 72 hours from the execution of the agreed contract. Full charter party will be given by the buyer no later than 5 working days after execution of the contract.

Without Prejudice

The Commodity Traders is always open to mutually beneficial business opportunities and partnerships.

Note: We will only respond to serious offers and inquiries only.

Unfortunately, we do not interact, respond or accept ANY requests or relevant documentation related to the offer originating from non-business emails such as, AOL, Gmail, Yahoo!®, Hotmail®, or other Web-based email account.



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Corporate Procedures

Managing Risk One Customer at a Time.

KNOW YOUR CUSTOMER (KYC) PROCEDURES

There are two strands to KYC. One is the need to obtain sufficient information about your clients' risk appetite, investment preferences and time horizons. The other is driven by anti-money laundering considerations, focusing on identification and verification of your client and their expected transaction profile so that partners are accepted by our bank, buyers, clients and competent authorities.

The first strand is aimed at serving the client so as to provide a suitable and appropriate service. The second might not seem to serve a client's interests but is instead about reducing your firm's risks of that a transaction is being frozen by national or international supervisory authorities or worst.

We can provide you with robust, risk based KYC Procedures that will meet both these objectives simultaneously, tailored for various different types of individual or entity at the time of customer on-boarding.

Our KYC Package, which is based on TCT's guidance notes, addresses the concept of Customer Due Diligence including enhanced and simplified diligence and has separate modules for each of the following types of client:

- Private Individuals
- Private Corporations
- Joint Ventures

KYC Packages are available on the website of TCT at www.thecommoditytraders.com.

For verification of our suppliers, clients and partners we make among others use of the professional services from Dunn & Bradstreet, ICC etc.





Partners

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Partnership Is a Core Concept at TCT.

Our relationships with our partners are an integral part of how we bring value to our clients. We truly believe successful projects and happy clients are the result of a collaborative effort between the buyer, seller, distributor and producers.

As The Commodity Traders grows and expands its reach, we continuously search for additions to our Team, and partners who complement our progressive environment and share our commitment to delivering the highest-quality product to our clients.

To Partner with The Commodity Traders or learn more, please contact us via email at info@thecommoditytraders.com or by calling us at +31 (0) 15 369 3100.

If you're interested in supplying product and/or services to The Commodity Traders, please register your information via our website at www.thecommoditytraders.com.



LNG



Jet Fuel



Diesel



Crude



Gasoline



Passport to your business



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BUSINESS CONCEPTS

VALUES

The Commodity Traders are led by core values, which underpin our client engagements:

Client Service First - excellent, flexible professional service.

We are focused on creating and adding value;

We respect clients' need for our independence and objectivity;

We cherish integrity, matching words with deeds and telling clients like it is;

We ensure transparency in our business-what you see is what you get;

Teamwork - combining own and client capabilities for the best results;

Global Perspective - our practices, standards and networks reflect a global orientation.

Results Delivery - we focus on achieving tangible results that impact on our clients' business.



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